

ALLAN GRAY

FUND DETAILS AT 31 DECEMBER 2010

Sector: Foreign - Equity - General
Inception date: 1 April 2005
Fund manager: Ian Liddle
 (The underlying Orbis Global Equity Fund is managed by Orbis)

Fund objective:
 The Fund remains fully invested in global equities.
 The objective of the Fund is to outperform the FTSE World Index at no greater-than-average risk of loss in its sector.

Suitable for those investors who:
 - Would like to invest in global shares and benefit from offshore exposure
 - Want to gain exposure to markets and industries that are not necessarily available locally

Price: R 16.31
Size: R 4 075 m
Minimum lump sum per investor account: R20 000
Minimum lump sum per fund: R5 000
Minimum debit order per fund: R 500
Additional lump sum per fund: R 500

Income distribution: 01/01/10 - 31/12/10 (cents per unit) Total 0.51
 Distributes annually. To the extent that the total expenses exceed the income earned in the form of dividends and interest, the Fund will not make a distribution.

Annual management fee:

No fee. The underlying fund, the Orbis Global Equity Fund, has its own fee structure. Allan Gray is paid a marketing and distribution fee by Orbis on the underlying Orbis fund.

COMMENTARY

In 2010, the Orbis Global Equity Fund meaningfully underperformed its benchmark. A number of macro factors swayed markets this year, but none fully explain the poor performance. Put simply, there were fewer winners than losers and few big winners over the year. Orbis' timing over the period was also disappointing. SanDisk is a classic example of good stock picking but poor timing. Orbis began purchasing shares in November 2008 at around US\$10, and they continued buying as the price fell below US\$7. At the time, SanDisk was trading below half its tangible net asset value, and Orbis believed its licensing business alone was worth US\$6 to US\$9 a share. After bottoming out around US\$5, SanDisk rose steadily. Orbis started selling in April 2009 at US\$13 and exited the position by May 2010, when it was trading at US\$40. Today the stock trades above US\$50. In hindsight, Orbis could have produced better returns by keeping the whole position and letting their profits run. Over the long term, however, they believe it is more important to maintain a disciplined, value-oriented approach, even at the cost of poor short-term performance. Often, this makes them early to buy - and to sell.

Tel 0860 000 654 or +27 (0)21 415 2301
 Fax 0860 000 655 or +27 (0)21 415 2492
 info@allangray.co.za www.allangray.co.za

ALLAN GRAY-ORBIS GLOBAL EQUITY FEEDER FUND

GEOGRAPHICAL DEPLOYMENT AT 31 DECEMBER 2010

This Fund invests solely into the Orbis Global Equity Fund

Region	Fund's % exposure to:		% of World Index
	Equities	Currencies	
United States	42	46	44
Canada	2	2	5
North America	44	48	49
United Kingdom	7	9	9
Continental Europe	10	13	18
Europe	17	22	27
Japan	20	9	9
Korea	6	6	2
Greater China	10	12	4
Other	0	0	1
Asia ex-Japan	16	18	7
South Africa and other	3	3	8
Total	100	100	100

TOTAL EXPENSE RATIO FOR THE YEAR ENDED 30 SEPTEMBER 2010 ¹

Total expense ratio	Included in TER			
	Total management fee ²		Trading costs	Other expenses
	Performance component	Fee at benchmark		
2.38%	0.70%	1.49%	0.14%	0.05%

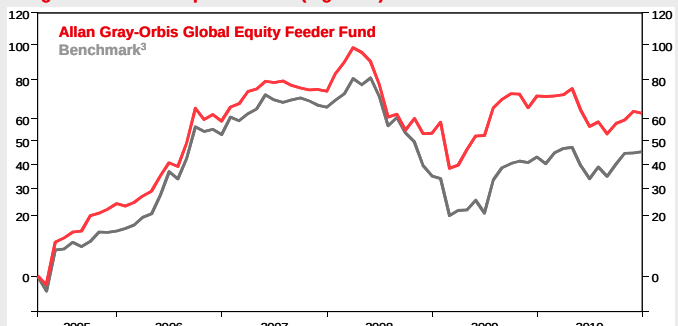
¹ A Total Expense Ratio (TER) is a measure of a portfolio's assets that are relinquished as operating expenses. The total operating expenses are expressed as a percentage of the average value of the portfolio, calculated for the year to the end of September 2010. Included in the TER is the proportion of costs that are incurred by the performance component, fee at benchmark, trading costs (including brokerage, VAT, STT, STRATE and insider trading levy) and other expenses. These are disclosed separately as percentages of the net asset value. A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. The information provided is applicable to class A units.

² Including VAT. The total management fee rate for the quarter ending 31 December 2010 was 2.09%.

PERFORMANCE IN RANDS

Fund performance shown net of all fees and expenses as per the TER disclosure.

Long-term cumulative performance (log scale)



PERFORMANCE

Fund performance shown net of all fees and expenses as per the TER disclosure.

Percentage return in rand	Fund	Benchmark ³
Since inception (unannualised)	63.7	45.4
Latest 5 years (annualised)	5.7	4.9
Latest 3 years (annualised)	-2.0	-4.3
Latest 1 year (annualised)	-4.6	1.7

Percentage return in dollars	Fund	Benchmark ³
Since inception (unannualised)	52.8	35.8
Latest 5 years (annualised)	4.7	3.9
Latest 3 years (annualised)	-1.3	-3.6
Latest 1 year (annualised)	5.8	12.7

Risk measures (Since inception month end prices)	Fund	Benchmark ³
Percentage positive months	65.2	60.9
Annualised monthly volatility	14.3	13.9

³ FTSE World Index. Source: Bloomberg, performance as calculated by Allan Gray as at 31 December 2010.

The availability of the Fund is subject to offshore capacity constraints. Please contact our Client Service Centre for further information about any constraints that may apply.

Collective Investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of units may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any permissible deductions from the portfolio divided by the number of units in issue. Declarations of income accruals are made annually. Purchase and redemption requests must be received by the manager by 14:00 each business day and fund valuations take place at approximately 16:00 each business day. Forward pricing is therefore used. Performance figures are from Allan Gray Limited (GIPS compliant) and are for lump sum investments with income distributions reinvested. A feeder fund is a unit trust fund that, apart from assets in liquid form, consists solely of units in a single portfolio of a collective investment scheme. Permissible deductions may include management fees, brokerage, STT, auditor's fees, bank charges and trustee fees. Fluctuations and movements in exchange rates may also cause the value of underlying international investments to go up or down. The Fund may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees and charges and maximum commissions is available on request from the manager. No commissions or incentives are paid. The Fund may be closed to new investments at any time in order to be managed in accordance with its mandate. Total Expense Ratio (TER): When investing, costs are only a part of an investment decision. The investment objective of the Fund should be compared with the investor's objective and then the performance of the investment and whether it represents value for money should be evaluated as part of the financial planning process. All Allan Gray performance figures and values are quoted after the deduction of costs incurred within the Fund so the TER is not a new cost. Allan Gray Unit Trust Management Limited is a member of the Association for Savings & Investment SA (ASISA). Allan Gray Limited, an authorised financial services provider, is the appointed investment manager of Allan Gray Unit Trust Management Limited. Allan Gray Unit Trust Management Limited has been approved by the Regulatory Authority of Botswana to market its unit trusts in Botswana, however the Company is not supervised or licensed in Botswana. It is incorporated and registered under the laws of South Africa and is supervised by the Financial Services Board.